



Heating and
Cooling
Innovations for
Decarbonization:

AIR SOURCE
HEAT PUMPS

Today, we will cover:

NYS Energy Codes

Looking Back...

Current Energy Code

Looking Forward...

ASHP Technology

Heating and Cooling Statistics

History of ASHPs

How do they work?

Examples

Types of Air Source Heat Pumps

What about the winter?

Successful NYS ASHP Projects

Course Information

This course has been approved by the Department of State for In-Service Training credit as follows:

- 2.0 hours, Topic 3 – Energy Code

Course number: T02-07-3206

Attendees must scan or sign the Class Registration List to receive credit

- Scanning In – Between 30 minutes before the scheduled start time to 15 minutes after the scheduled start time.
- Scanning Out – Between the scheduled end time to 30 minutes after the scheduled end time.

Scans or signatures outside of the above time frames will prohibit attendees from receiving course credit.

Course Attendance Issues

In Person:

The Division of Building Standards and Codes cannot give course attendees credit for a course without the required scans or signatures.

Webinar:

The Division of Building Standards and Codes cannot give course attendees credit for a course without the required registration and logging in and out

Course Credits AIA

- Credit(s) earned on completion of this course will be reported to **AIA CES** for AIA members. Certificates of Completion for both AIA members and non-AIA members are available upon request.
- This course is registered with **AIA CES** for continuing professional education. As such, it does not include content that may be deemed or construed to be an approval or endorsement by the AIA of any material of construction or any method or manner of handling, using, distributing, or dealing in any material or product.
- Questions related to specific materials, methods, and services will be addressed at the conclusion of this presentation.
- Others wanting to receive credit can request a certificate of completion

AIA COURSE CREDITS

- Credit(s) earned upon completion of this course will be reported to AIA CES for AIA members. Certificates of Completion for both AIA members and non-AIA members are available upon request.
- This course is registered with AIA CES for continuing professional education. As such, it does not include content that may be deemed or construed to be an approval or endorsement by the AIA of any material of construction or any method or manner of handling, using, distributing, or dealing in any material or product.
- Questions related to specific materials, methods, and services will be addressed at the conclusion of this presentation.
- You may always call or email questions. mevans@newportventures.net, 518-377-9410. There is also a way to submit questions on our website.

MATT EVANS



- Building System Analyst and a certified HERS rater conducting energy analysis and rating work for home builders as well as conducting energy ratings and audits on residential as well as commercial buildings.
- 16 years of experience in energy analysis of residential and commercial buildings, building energy codes, consulting, and energy/building science training.
- Provided hundreds of energy code trainings across NY, CT, DE and MD.
- Supports multiple Newport programs with NYSERDA including a state-wide energy code training program, high performance homes project, an LED lighting demonstration and evaluation project, and other technology demonstration projects.
- 30 years of overall experience in the building trades industry including new home construction and remodeling.
- New York State Certified Teacher in Technology Education and Construction Industry and Building Maintenance. (10 years at the Secondary Level)
- Masters Degree in Curriculum Development and Instructional Technology (University of Albany, 2005)
- Bachelors Degree in Vocational Technical Education (Oswego University, 1998)
- Associates Degree in Building Trades (SUNY Delhi, 1995).



slido



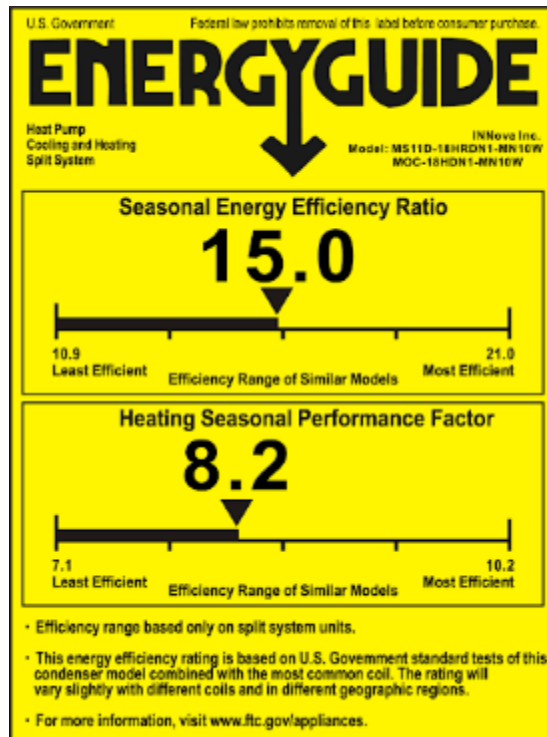
Who do we have in the audience today?

① Start presenting to display the poll results on this slide.

NYS Energy Codes

Looking Back...

Developing Efficiency Ratings



SEER and HSPF for Heat Pump

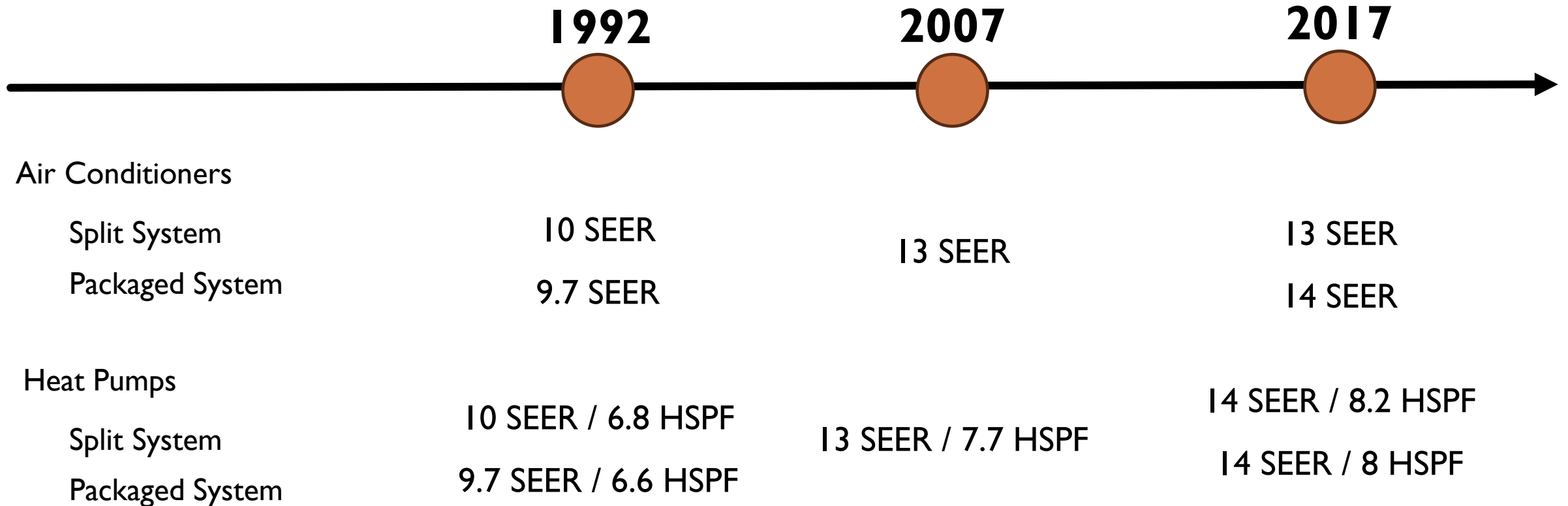
$$\text{Efficiency} = \frac{\text{Energy Out}}{\text{Energy In}}$$

AFUE (heating)	Annual Fuel Utilization Efficiency annual heat output / annual energy input (BTUs/BTUs) %	Furnaces Boilers Water Heaters
HSPF (heating)	Heating Seasonal Performance Factor heating season heat output / heating season electric input (BTUs/Watt-hours)	Heat Pumps
SEER (cooling)	Seasonal Energy Efficiency Ratio cooling season cooling output / cooling season electric input (BTU/h/Watts) Based on summer average temperature of 83°F.	Heat Pumps A/C

NYS Energy Codes

Looking Back...

Efficiency in NYS



NYS Energy Codes

Current Energy Code

Current NYS energy code is 2018 IECC



Aligns with the preemptive federal standards



New standards for A/C and ASHPs went into effect on January 1, 2023

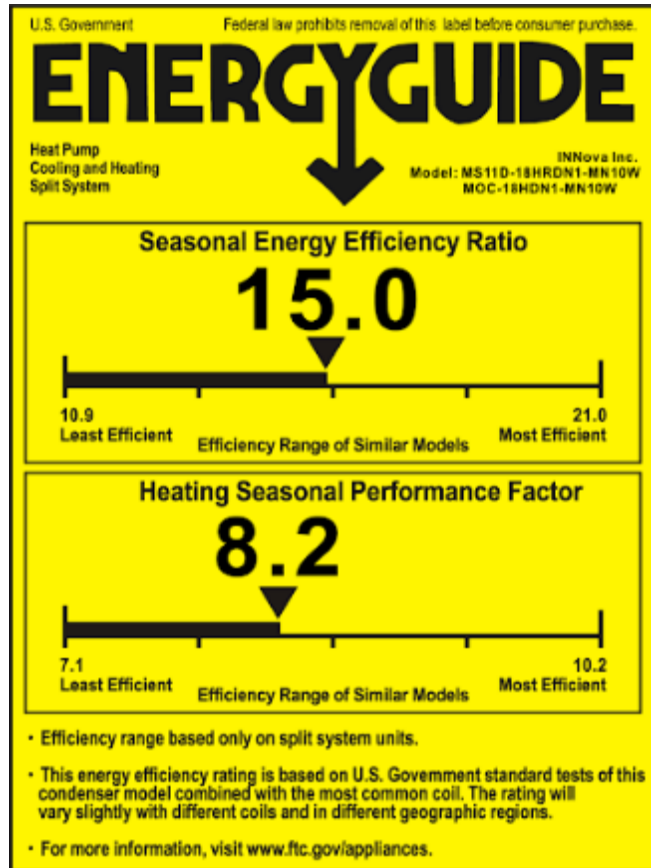


Uses new 'SEER2' and 'HSPF 2' metrics

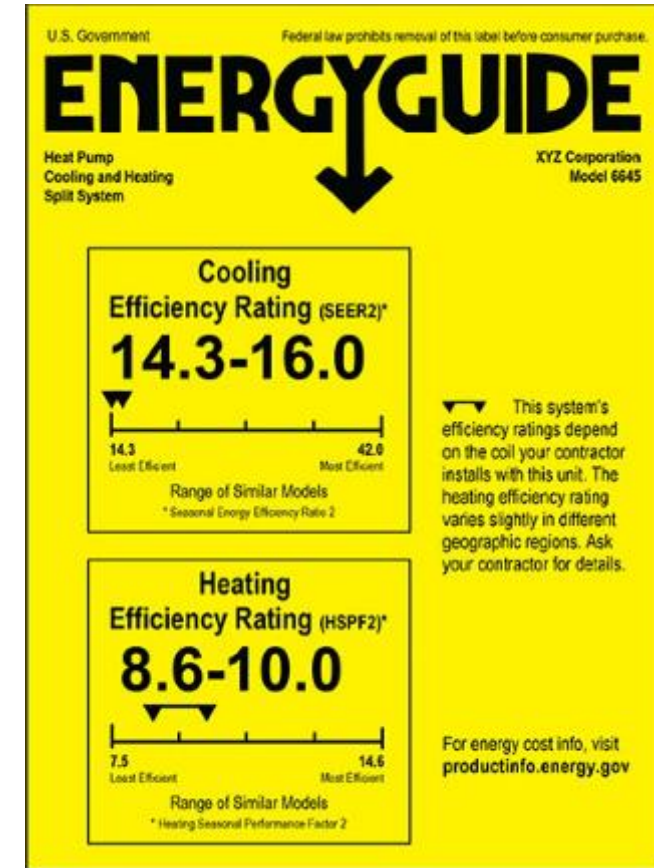


NYS Energy Codes

Current Energy Code

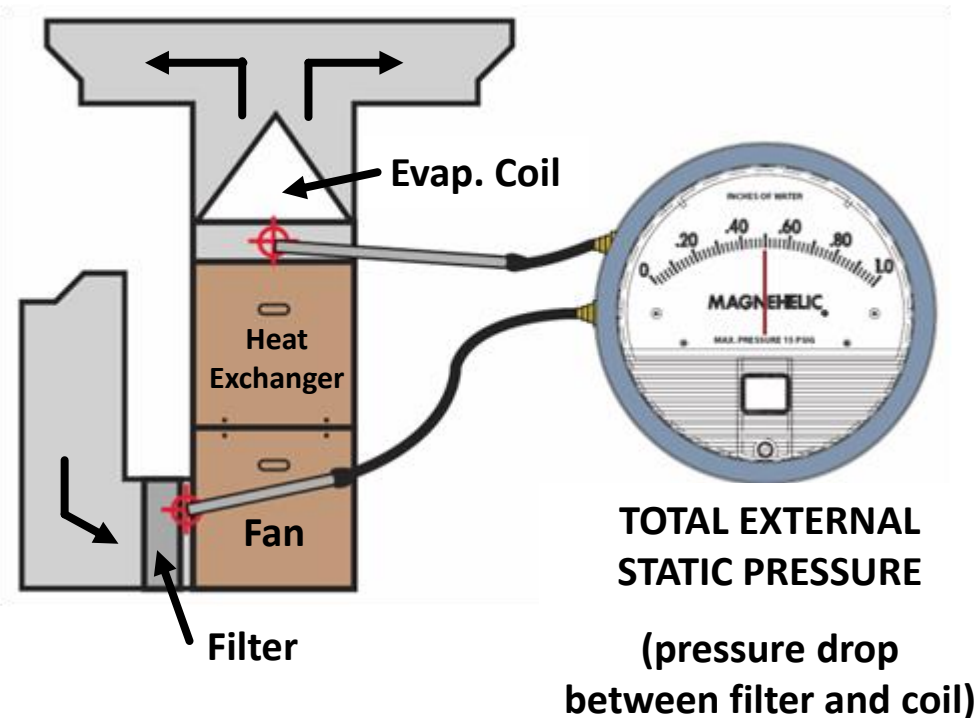


SEER and HSPF for Heat Pump



SEER2 and HSPF2 for Heat Pump

Why SEER2 / HSPF2 ?



- **SEER2 rating is roughly 4.5% lower than the SEER rating.**
- Based on a new testing method "M1"
 - Test increases systems' external static pressure from 0.1 in. to 0.5 in. H₂O
 - More accurately reflects current field conditions
- In the North, phase-in by manufacture date



How are you currently heating your home in New York State?

① Start presenting to display the poll results on this slide.

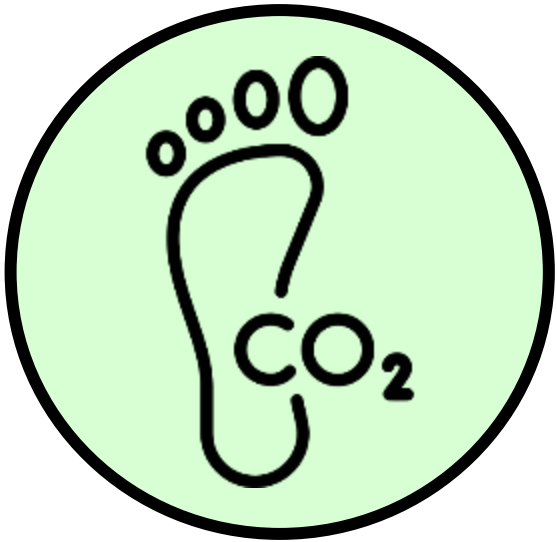
NYS Zero Emissions New Construction (ZENC) A.K.A. The All-Electric Buildings Act

There is no Planet B.

**NYS's all-electric buildings plan puts
us on a green path to a healthier future.**

<https://nyassembly.gov/all-electric-buildings/>

NYS Zero Emissions New Construction (ZENC)



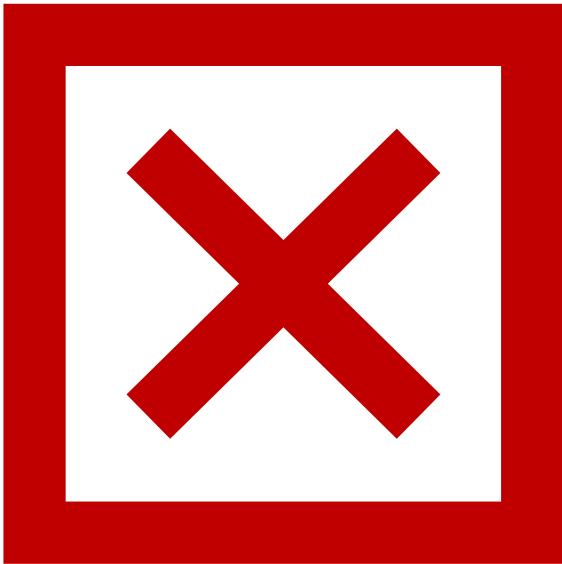
- Buildings account for 32% of state GHG emissions
- First ZENC law in the nation
- Safe, reliable and resilient future
- Consumer savings

What It Is



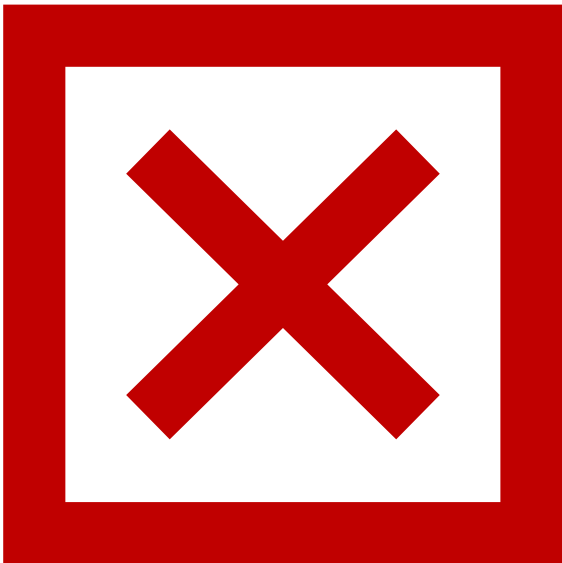
- In 2026, most new NY buildings must use electric heat and appliances:
 - All new buildings 7 stories and under
 - All new commercial and industrial buildings larger than 100,000 ft²
- Starting in 2029 for all other building types
- Prevents NEW emissions, won't reduce current levels

What It Is Not



- NOT a ban on gas stoves
- NOT a ban on existing gas appliance replacements
- Does NOT apply existing buildings, renovations, repairs, replacements
- Does NOT prohibit alternative fuels (clean hydrogen and renewable natural gas)

Exempt Building Types



- emergency backup power & standby power
- manufactured homes
- manufacturing facilities
- agricultural buildings
- commercial food establishments
- laboratories
- car washes
- laundromats
- hospitals
- other medical facilities
- critical infrastructure
- fuel cell systems
- crematoriums

NYS Zero Emissions New Construction

Prohibits fossil fuel equipment and building systems

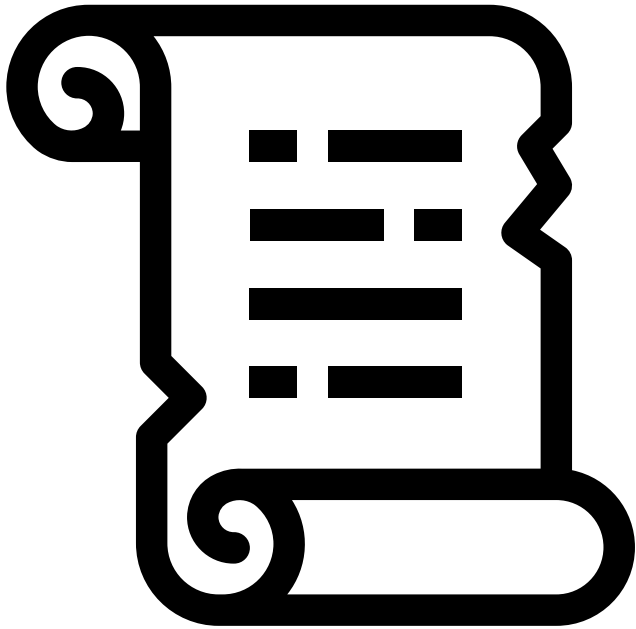
Applies to:

- space heating
- water heating
- cooking stoves
- clothes drying
- fireplaces

Does NOT apply to:

- outdoor gas grill with a portable tank or one that uses an alternative fuel
- wood burning equipment
- renewable natural gas
- clean hydrogen

How It Will Be Done: 2022 Advanced Codes And Standards Law



- The Advanced Building Codes, Appliance and Equipment Efficiency Standards Act of 2022 bolsters New York's regulatory and policy environment to support energy efficiency and greenhouse gas reduction strategies in buildings along with expanded appliance standards

ASHP Technology

Heating and Cooling Statistics



What is the most common energy used to heat a home?

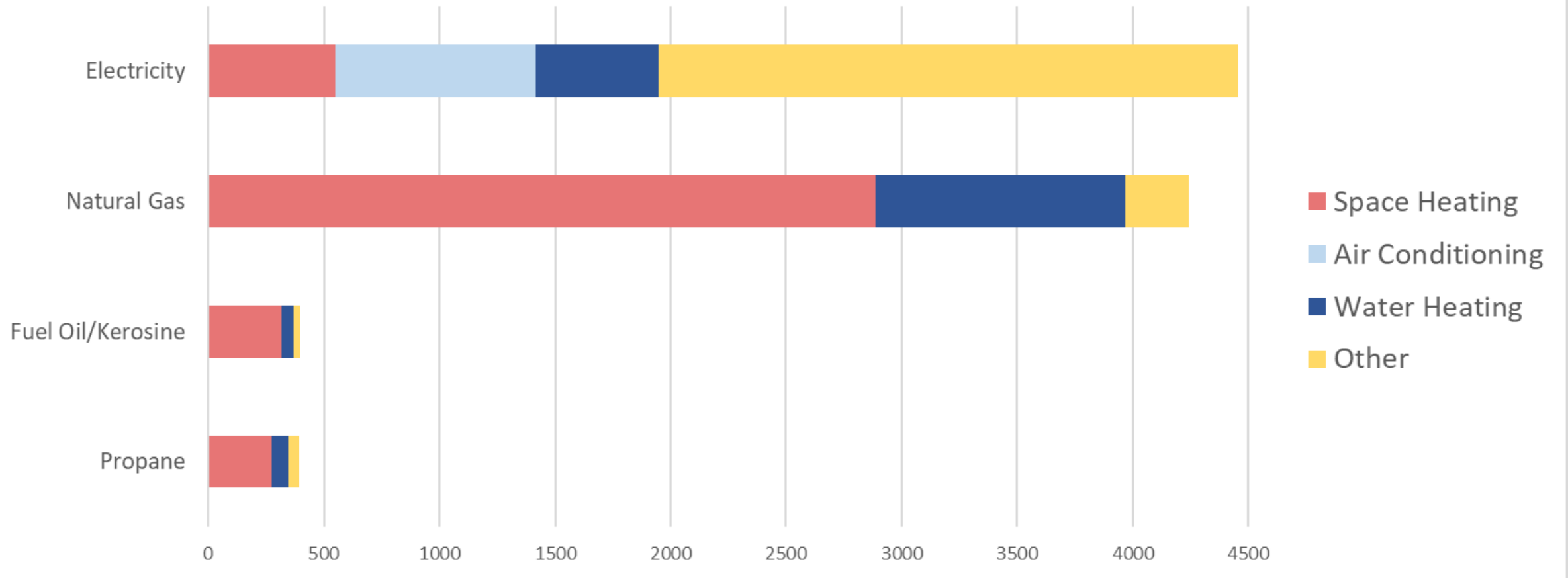
ⓘ Start presenting to display the poll results on this slide.



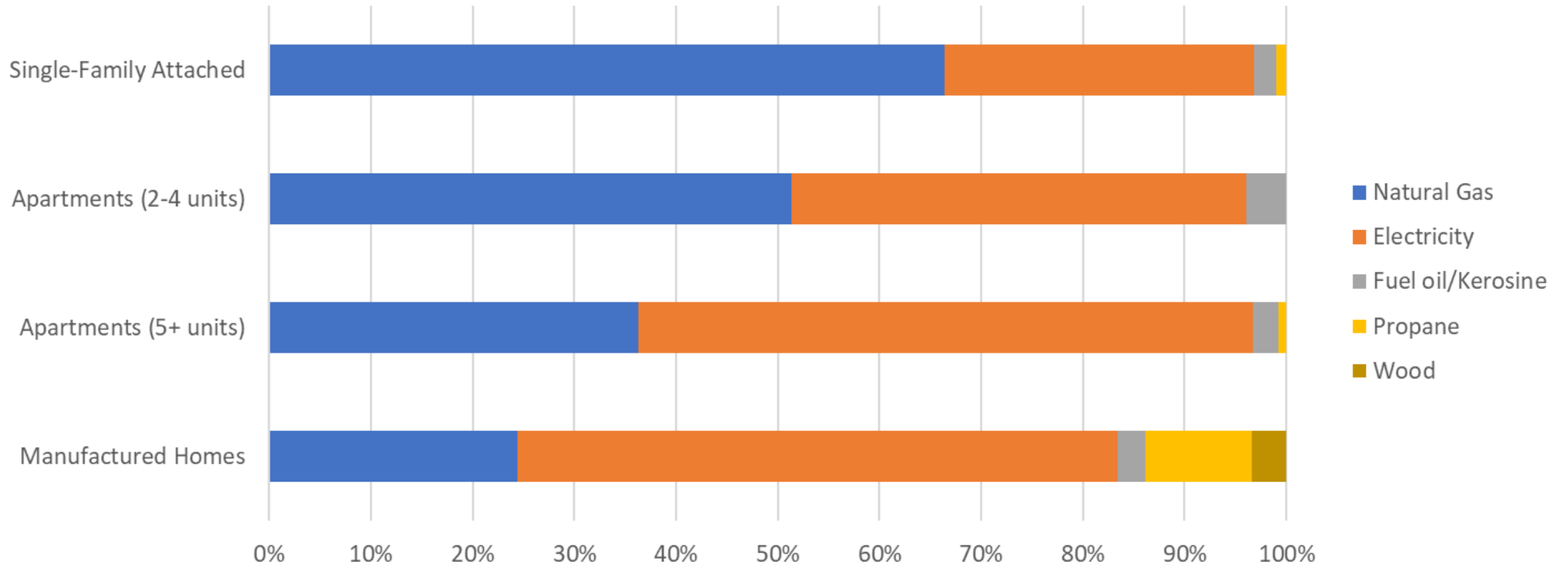
How old is your current heating system in your home?

① Start presenting to display the poll results on this slide.

Most natural gas is used for heating



Does building type make a difference in fuel type used?



Location also matters

% of homes with
electric heat

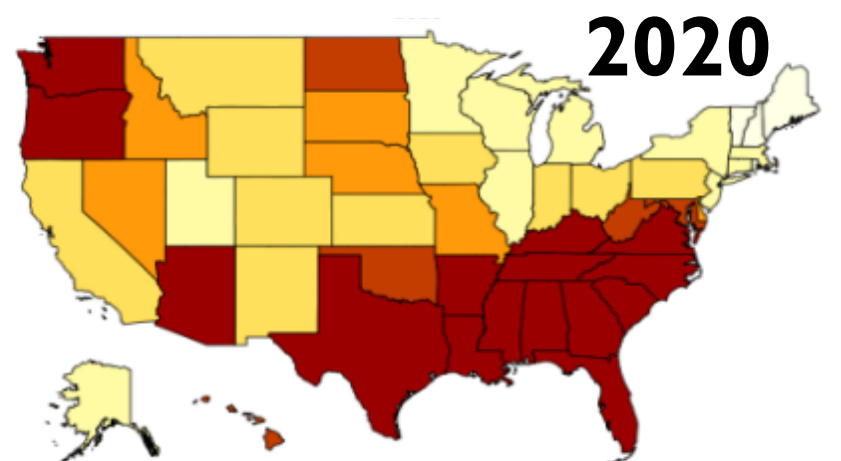
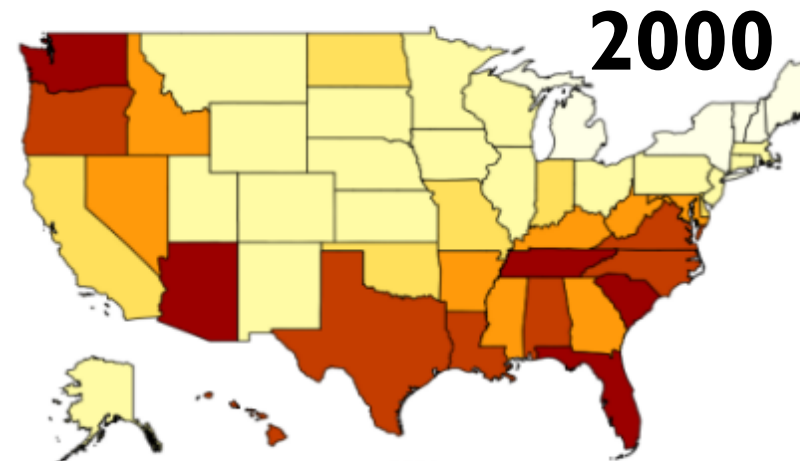
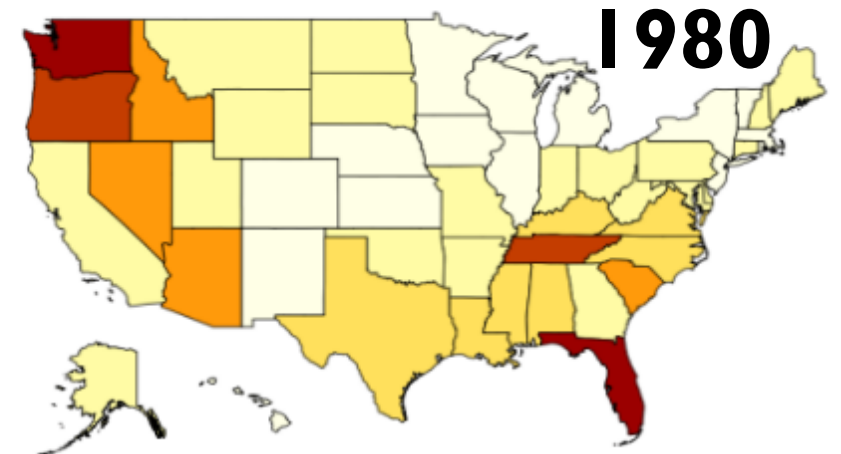
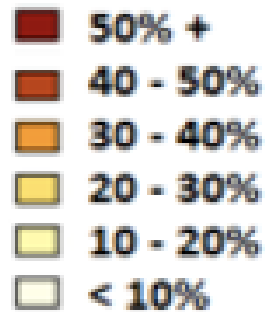
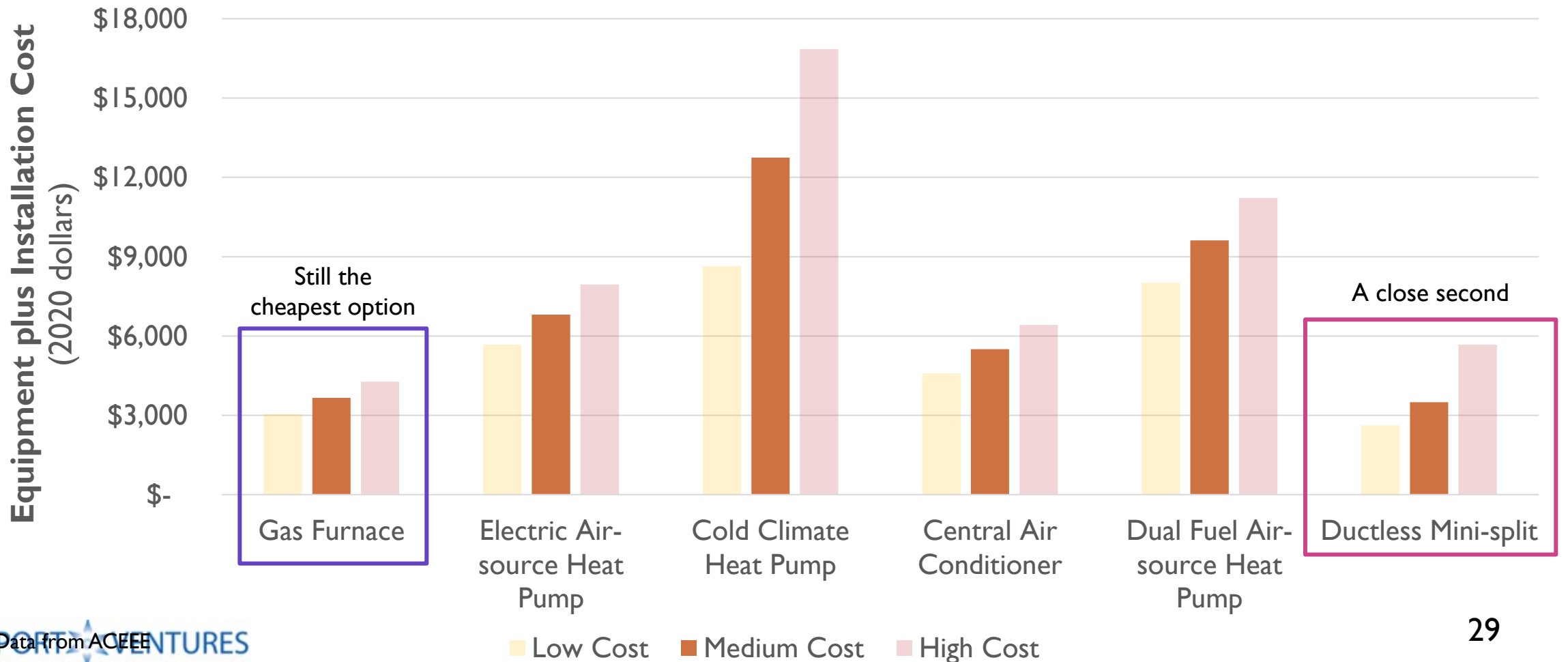


Figure 1. Growth in residential electric heating over the past 60 years (Davis 2022)

Isn't it too expensive?



Green financing and incentives can help with costs



- “GreenCHOICE” mortgage by Freddie Mac
- National Grid Rebates
- RG&E Incentives
- NYS FlexTech Program
- Federal Tax Credits (IRA)
- And many more!



NYSERDA



Search NYSERDA



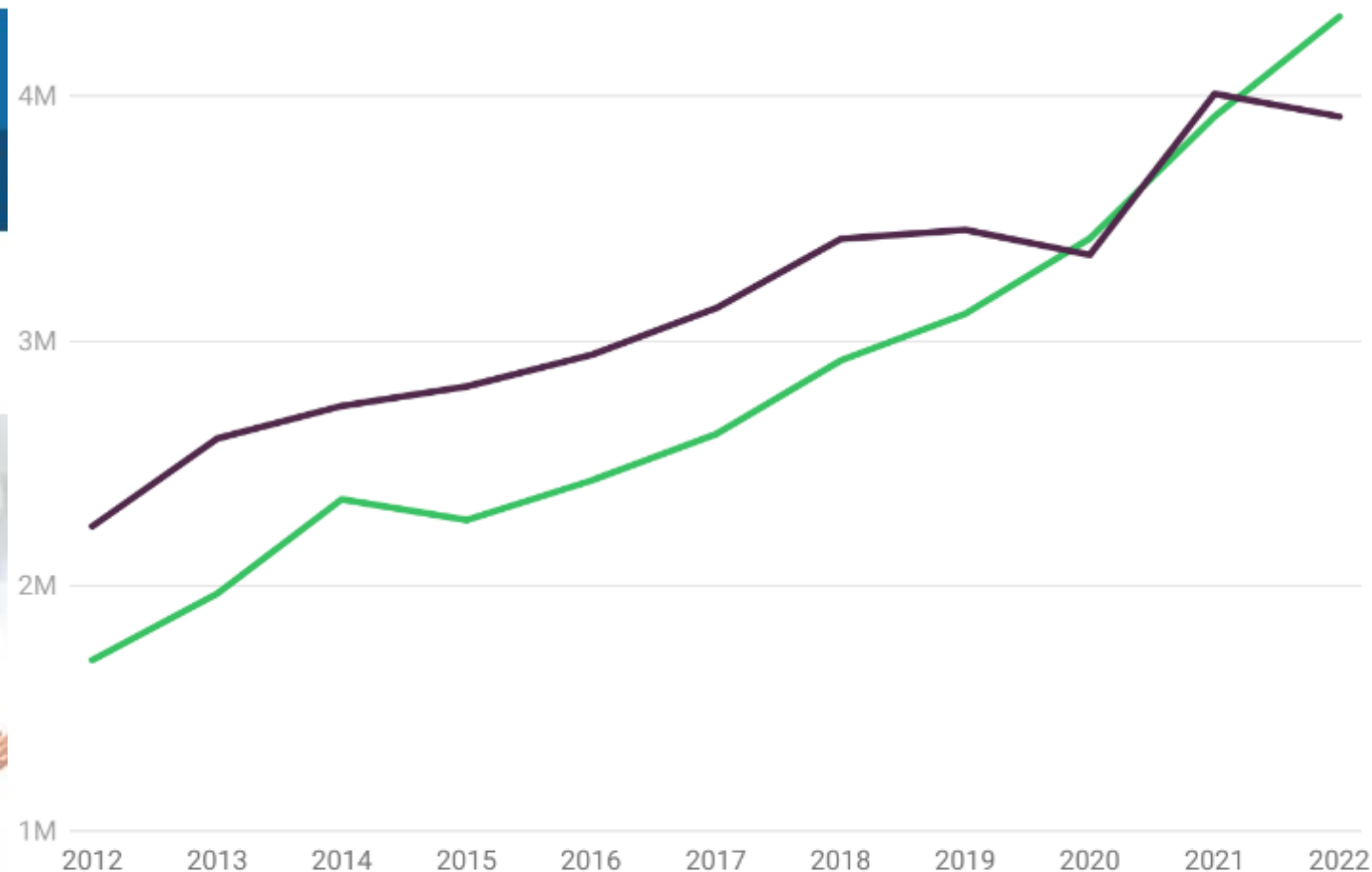
Change Language

U.S. Heat Pump Sales Surpass Gas Furnaces



Heat pump sales in U.S. surged past gas furnaces in 2022

Heat pump sales Gas furnace sales

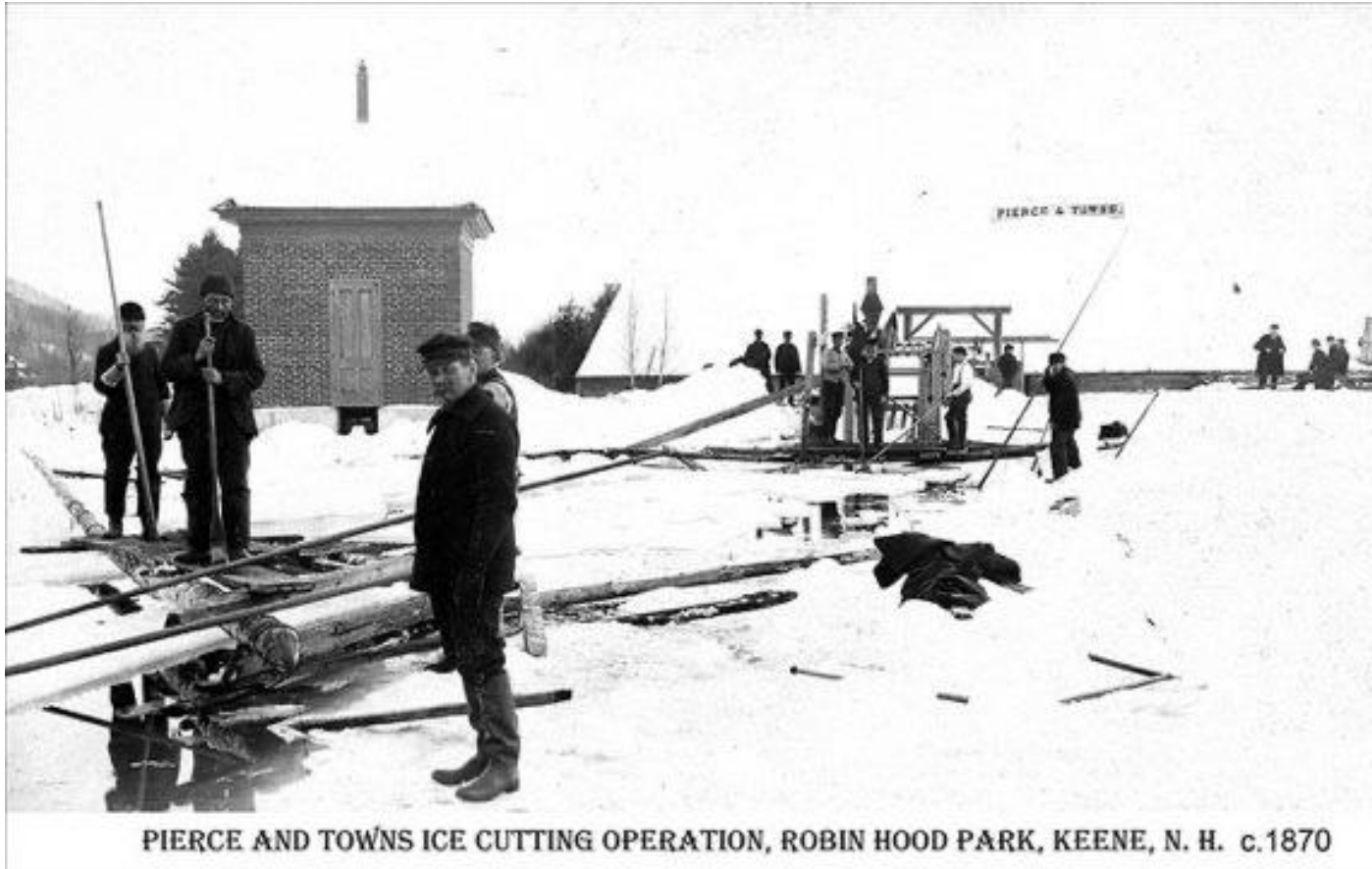


2022 figures include sales data for Jan–Nov and projected sales for Dec.

Chart: Canary Media • Source: Air-Conditioning, Heating, and Refrigeration Institute

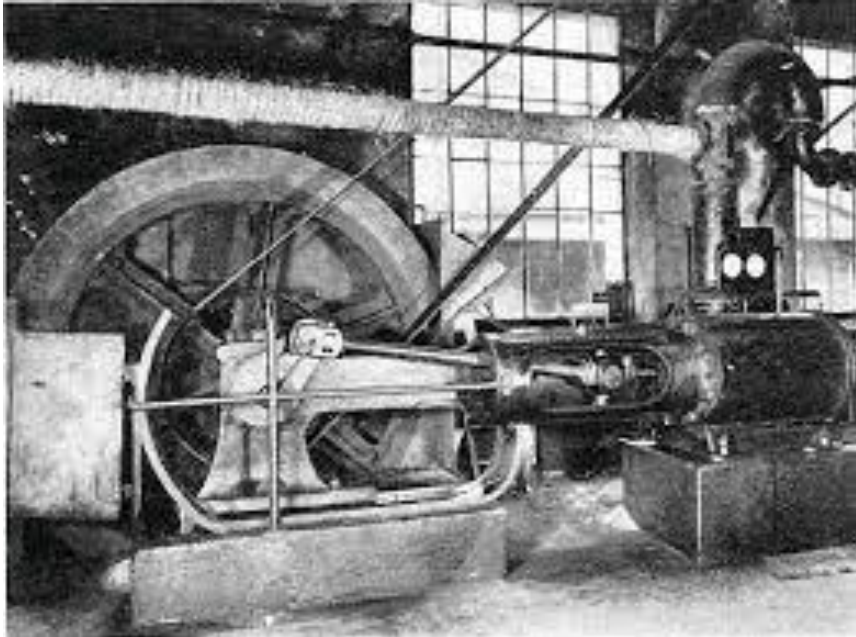
ASHP Technology

History of ASHPs



Late 1800s

Natural Ice Shortage = development of refrigeration - basic principles of compression/absorption



1920 – 1950: Reversed refrigeration cycle to make heat. Further development of compression technology.

1930: House in Tucson equipped with a heat pump.

1932: Office building of the Southern California Edison Company in Los Angeles. 10% efficiency

1933: Frigidaire demonstrates air conditioning at the Chicago World's Fair. Still rather poor efficiencies.

1947: Early boom in demand for unitary window air conditioners. 43'000 units sold.

1948: Equitable Building (NYC – 14 floors) installs heat pumps for heating and cooling

1950s and 60s: Oil prices fall continuously, dramatically slowing down all heating only heat pump activities. Stagnation in their development and market penetration.

ASHP Technology

History of ASHPs



1973: Oil embargo - OPEC cut back on their exports of petroleum to Western nations. Devastating effect on national economies - global recession and high inflation. Nations rethink their dependence on fossil fuels.

1974: Embargo ends in March 1974. Oil prices had risen by over 300%. Heat pump renaissance.

1976: 1.6 million unitary heat pumps for cooling and heating operating in the U.S.A. and 300,000 new units were manufactured.

1979: Second oil crisis led to a second heat pump boom.

The rapid growth of the heat pump business grew faster than the technology. Too many competitors with not enough know-how.

1982: Oil price begins to decline

Late 1980s: Collapse of heat pump boom

ASHP Technology

History of ASHPs



1992: US passes Environmental Protection Act – promotes heat pump and other efficient technologies

1999: only one manufacturer of unitary absorption air conditioners and heat pumps in the U.S.A. Extensive research activities on absorption heat pumps worldwide.

2008: Cheaper and more efficient vapor compression technology is developed.

ASHP Technology

How do they work?



Who here has a whole house Air Conditioning unit or Heat Pump installed in your home?

① Start presenting to display the poll results on this slide.



Electricity is used in compressor and fans, not used to create heat directly.



Compressor and expansion valve create pressure changes, causing temperature changes and forcing phase changes.



$$PV = nRT$$

Stay constant

\uparrow Pressure \sim \uparrow Temperature

\downarrow Pressure \sim \downarrow Temperature

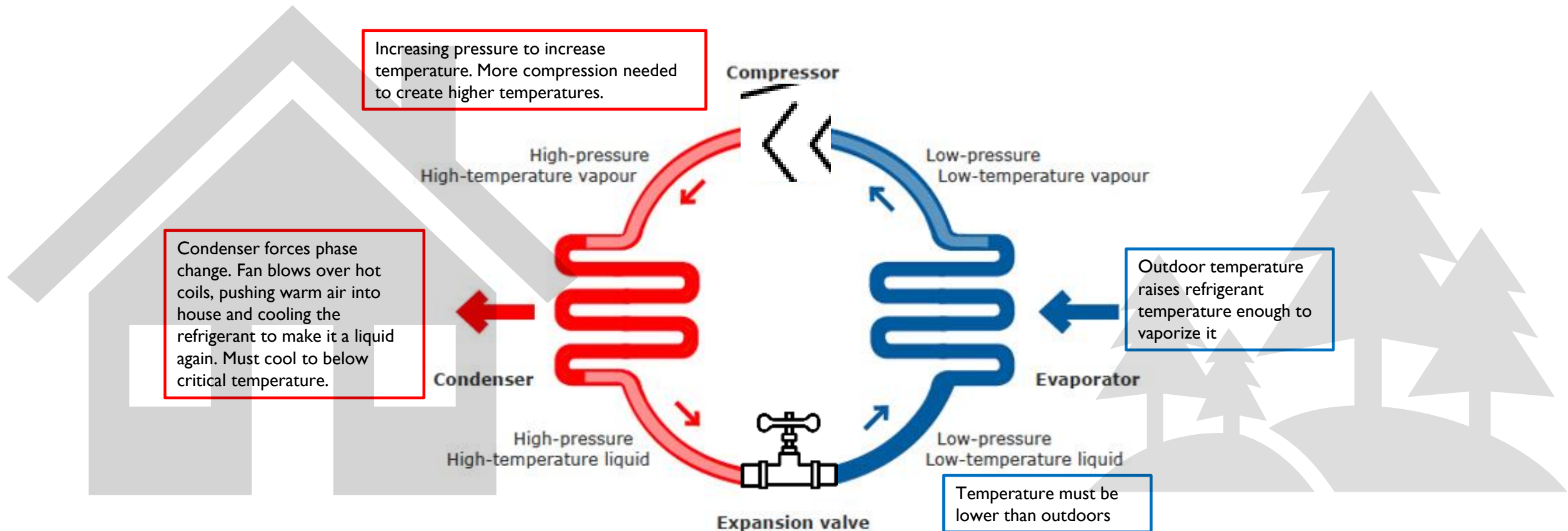


Heat is released/absorbed during phase changes (latent heat)

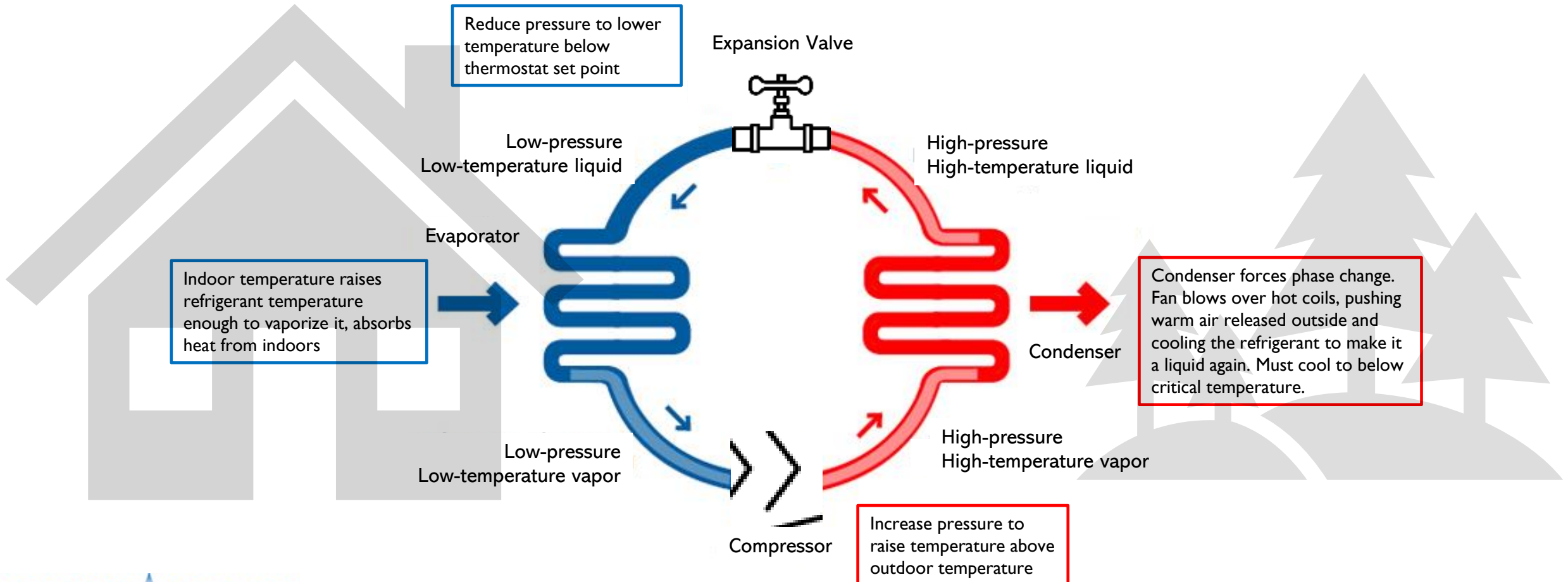


Reverse flow of refrigerant to switch between heating and cooling (absorbing heat from inside instead of outside)

HEAT PUMP BASICS – HEATING MODE



HEAT PUMP BASICS – COOLING MODE



ASHP Technology

How do they work?

TYPICAL HEAT PUMP REFRIGERANTS – ENVIRONMENTAL IMPACT

Refrigerant	GWP	Operating Pressures	Provenance	Problems
R410a (most common)	1,890	130-420 psi	Chemically engineered	Very high GWP
R407c	1,774	50-280 psi	Chemically engineered	Very high GWP
R134a (2 nd most common)	1,430	25-65 psi	Chemically engineered	Very high GWP
R32 (replacing 410a)	677	175-375 psi	Chemically engineered	Mildly flammable
R600a	3	60-145 psi	Naturally occurring (Isobutane)	Highly flammable
R744	1	920-2470 psi	Naturally occurring (Carbon Dioxide)	High operating pressure
R717	0	30-145 psi	Naturally occurring (Ammonia)	Toxic
R290	0	130-290 psi	Naturally occurring (Propane)	Highly flammable

Heat pumps help with decarbonization, but need to evolve to eliminate high GWP refrigerants

TEMPERATURE SETBACKS

- Inverter driven heat pumps are excellent at maintaining a steady indoor temperature with very little energy.
- Not good at bringing temperatures up suddenly, so fuel backup kicks in when temperature setback ends.
- Therefore, while setbacks can save energy in gas furnace systems, they are not an efficient use of energy for an inverter-driven heat pump system.



Examples

Types of Air Source Heat Pumps

Examples

Types of Air Source Heat Pumps

- Provide efficient heating and cooling
- Can deliver one-and-a-half to three times more heat energy to a home than the electrical energy it consumes
- Offers a legitimate space heating alternative in colder region

Central ASHPs

Split ASHPs

Variable Capacity

Variable Refrigerant

Cold Climate

Dual Fuel

Mini-Splits

U/Saddle Window

Conditioning ERV

PTACs/PTHPs



Indoors



Outdoors

Examples

Types of Air Source Heat Pumps

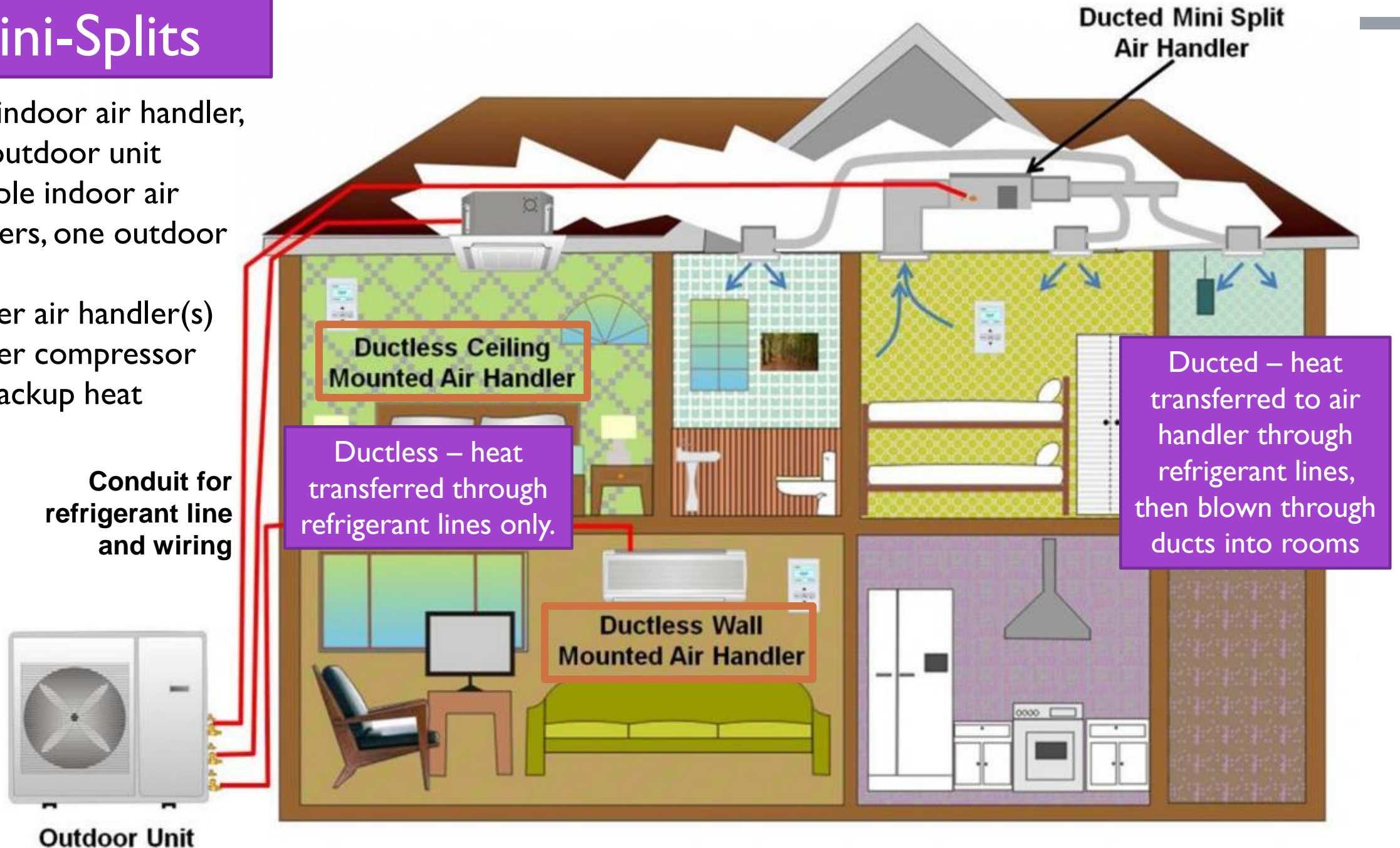
Central Split ASHPs

- Always Ducted
- Most are split systems (except for PTHPs or PTACs)
- Backup electric resistance heat
- Whole-house conditioning
- One air handler conditions the house through ducts



Mini-Splits

- One indoor air handler, one outdoor unit
- Multiple indoor air handlers, one outdoor unit
- Smaller air handler(s)
- Smaller compressor
- No backup heat

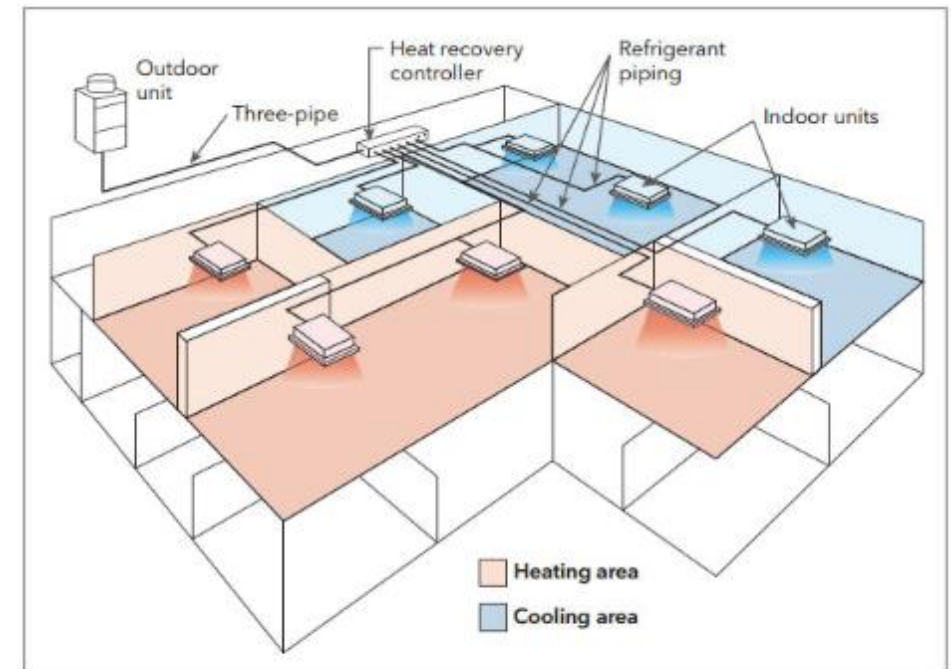
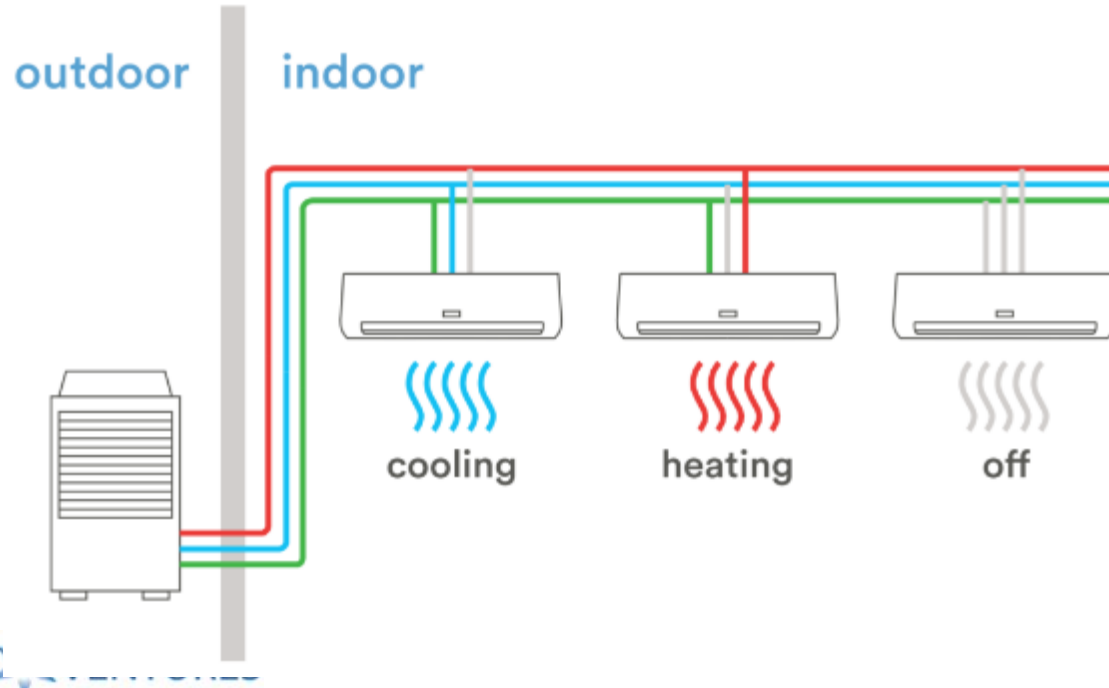


Examples

Types of Air Source Heat Pumps

Variable Refrigerant

- Serve multiple zones in a building, each with different heating and cooling requirements.
- Modulate the amount of refrigerant sent to each zone in accordance with conditioning requirements.



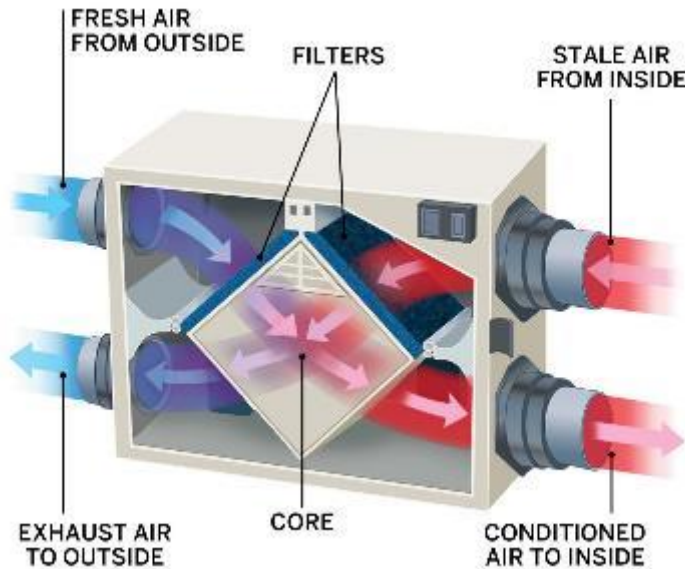
Variable refrigerant flow systems can deliver cooling to some zones and heating to others, with no reheat needed (an air-source system is shown here).

Examples

Types of Air Source Heat Pumps

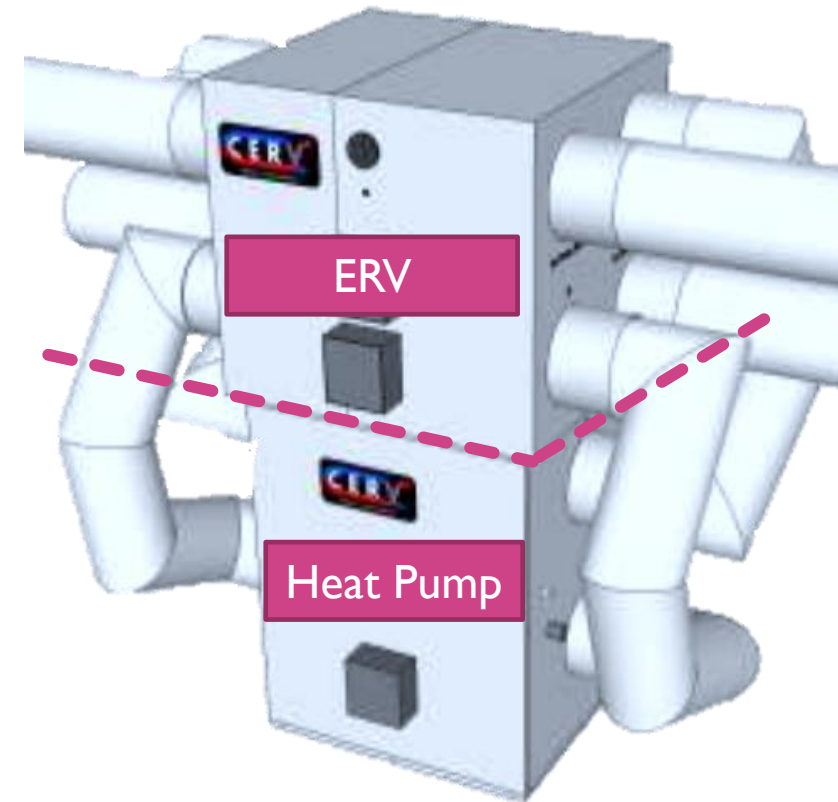
ERV

- Energy Recovery Ventilator reduces load on all HVAC systems.
- Transfers both energy and moisture.
- HRV – transfers only energy



Conditioning ERV

- Energy Recovery Ventilator and Heat Pump combined
- Benefits of ERV directly given to Heat Pump for space conditioning
- Instead of using typical heat exchanger core, CERV exchanges energy through air streams with use of heat pump, which at the same time actively heats or cools the air



Examples

Types of Air Source Heat Pumps

PTACs

PTHPs

U/Saddle Window

Packaged system: both coils are located outside and an outdoor fan pushes air throughout a home.

- Good option for retrofit projects that can't afford a system overhaul – simple, low initial cost
- Newer PTHPs can be installed in windows, like window AC units
- U/Saddle help eliminate leaks around units placed in windows
- Limited fresh air supply – most PTACs do not provide code-required ventilation.
 - PTACs need to work with another ventilation/make-up air source.
- Less efficient than mini-splits



Examples

What about the winter?



What are your concerns about Heat Pumps in cold climates?

① Start presenting to display the poll results on this slide.

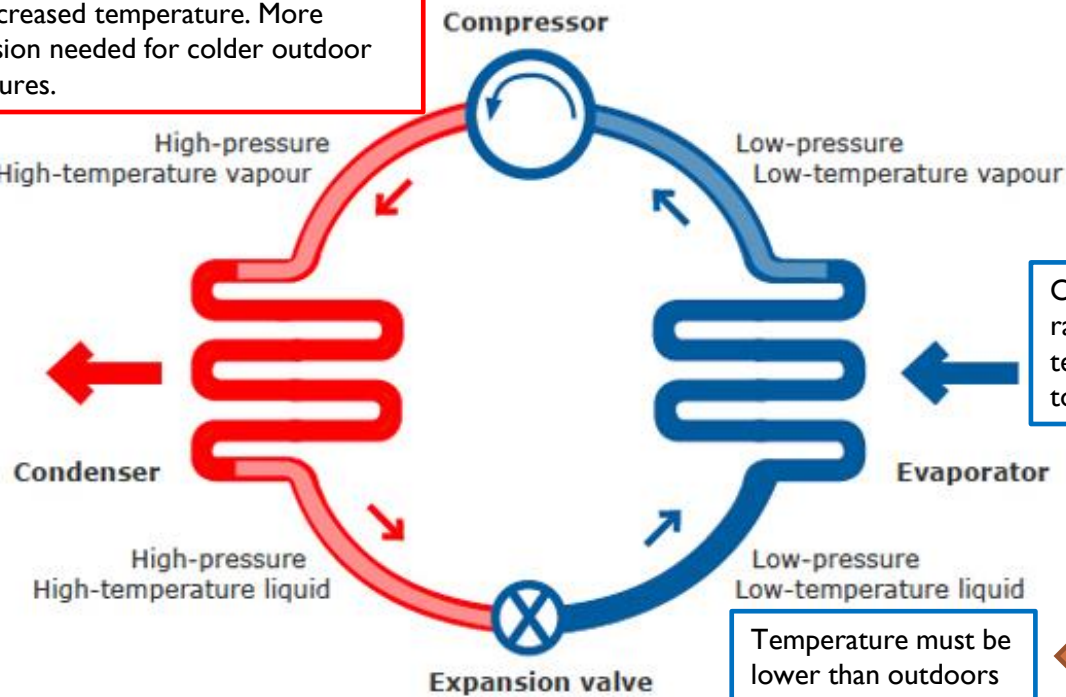
Examples

What about the winter?

Cold climate limitation. Efficiency decrease when more electricity is used for the compressor. Fixed in part by variable-speed compressors.

Electricity used here. Increasing pressure causes increased temperature. More compression needed for colder outdoor temperatures.

Condenser forces phase change. Fan blows over hot coils, pushing warm air into house and cooling the refrigerant to make it a liquid again. Must cool to below critical temperature.



Outdoor temperature raises refrigerant temperature enough to vaporize it

Temperature must be lower than outdoors

Cold climate limitation. How to make temp low enough without too large of a pressure drop? Depending on pressure, these temps can get down to -50 F.

Examples

What about the winter?

Continuing Barriers

- Bad builder experiences
- Testing standards
- Lower efficiency
- Compressor limitations
- Refrigerant selection
- Frozen coils



Examples

What about the winter?

Recent and Continuing Improvements

- Variable speed compressors
- Improved expansion valves
- Improved coil design
- Efficient and variable speed fans
- Better motors
- Raise off ground, protect from elements

Heat pump in
Saxman, Alaska –
snow protection

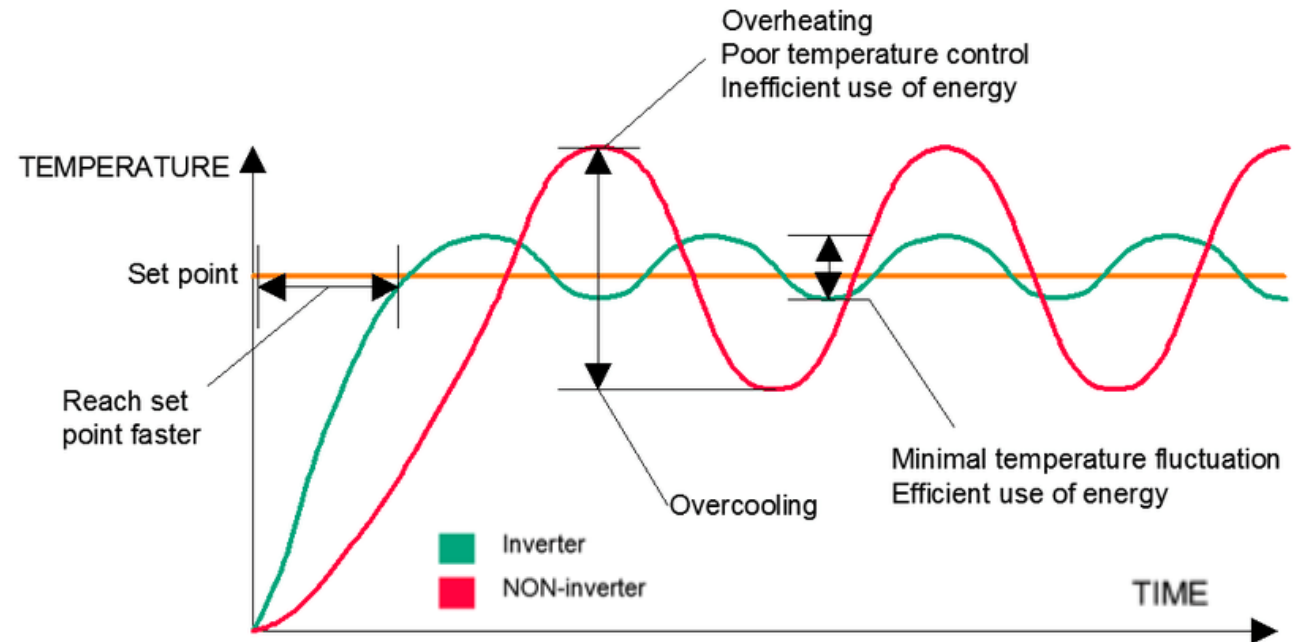


Examples

What about the winter?

Variable Capacity

- **Fixed capacity** ASHPs only run at one capacity, which may be **oversized** for what is needed, **wasting energy**. Turn on and off to meet set point.
- **Inverter:** Part of variable compressor technology that allows variable refrigerant flow/Variable refrigerant volume (coined by Daikin).
- **Efficiency Key:** Can run at the lowest capacity required to deliver the amount of heating or air conditioning needed. Never using more energy than is needed. Can run continuously.
- Well-suited to four-season climates with changing heating and cooling needs.

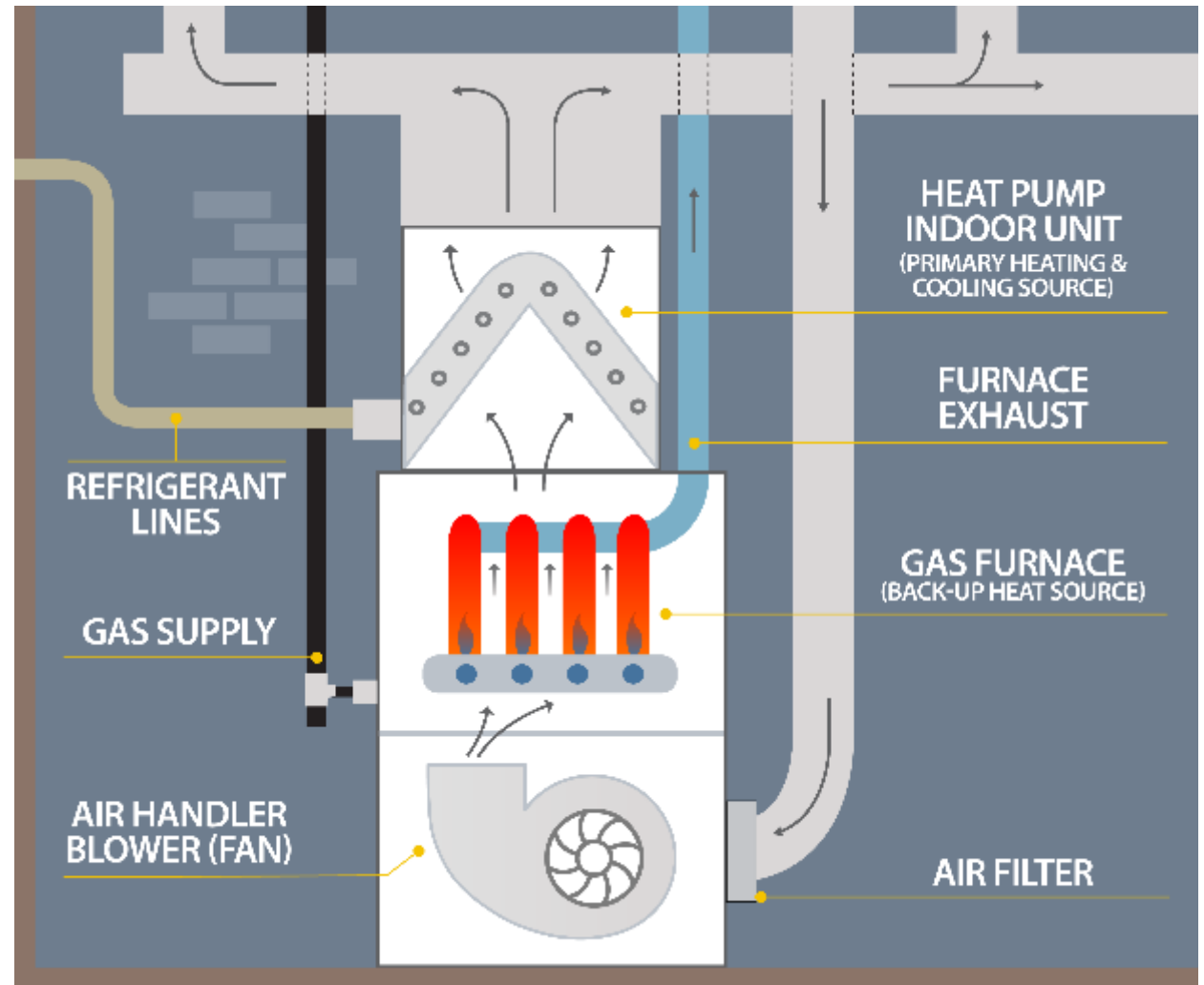


Examples

What about the winter?

Dual Fuel

- Primarily electric heat pump
- Optimized shifts to gas
 - based on temp, needing to catch up, time of use rates – cost of gas/electric
 - A dual fuel system capitalizes on the advantages of a heat pump while avoiding its disadvantages by switching to gas when the system decides it is necessary or favorable to do so





OLD



NEW

Examples

What about the winter?

Air to Water Heat Pumps (Hydronic ASHPs)

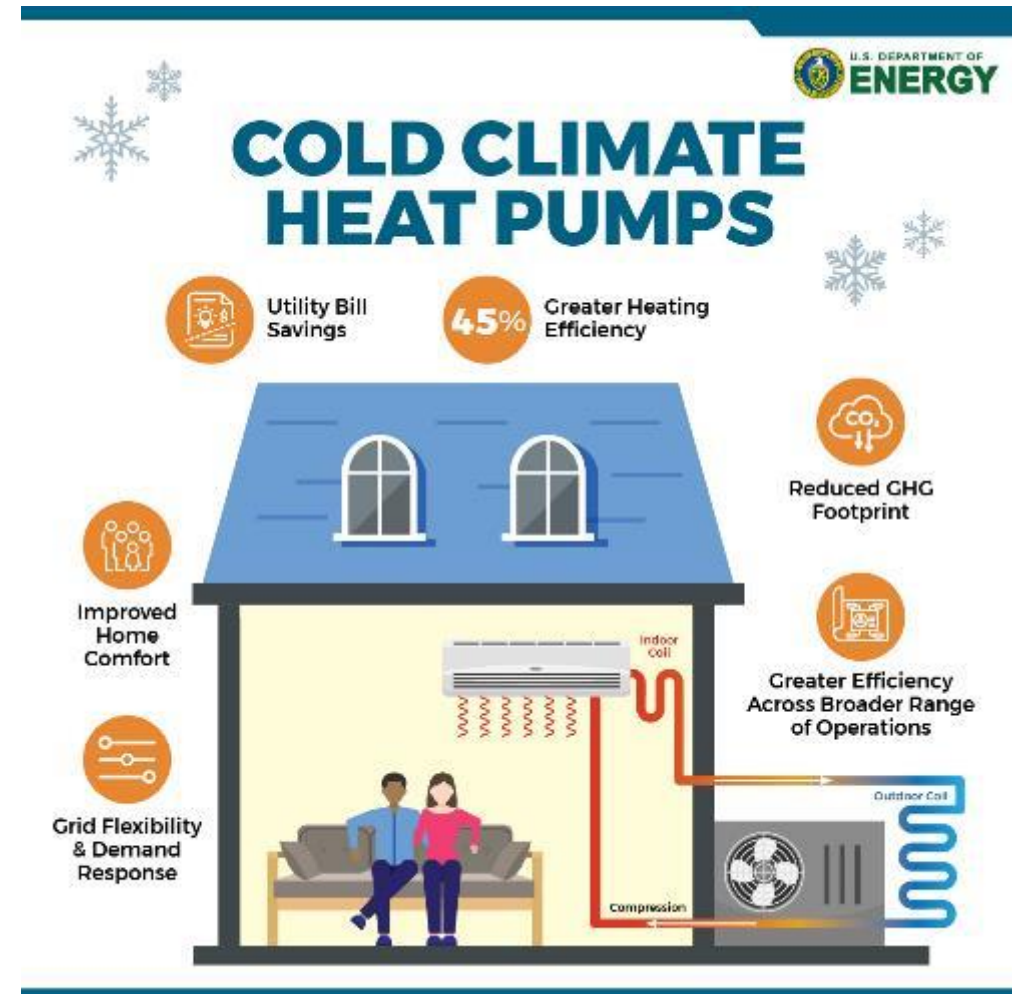
- Besides outdoor air temperature another big driver for efficiency in **air to water heat pumps** is **supply water temperature**.
- Radiant floor systems can perform very well with lower supply temperatures, resulting in exceptionally high heat pump COPs, even in cold climates



Examples

What about the winter?

- Cold Climate Heat Pump Technology Challenge – sponsored by DOE
- More than 20 utilities, cooperatives, and state agencies have committed to the Challenge.
- Deployment and commercialization are planned for 2024.



Examples

What about the winter?

ENERGY STAR Cold Climate designation
for Heat Pumps manufactured on/after
January 1, 2023

- **Performance at 5°F:** $\text{COP} \geq 1.75$
- **Heating Capacity at 5°F:** $\geq 70\%$ of capacity at 47°F
- Controls verification procedure confirming that these performance metrics are achieved by **native controls** operating as they would in a customer's home
- All values from tests according to M1, where before they could be based on manufacturer data.



ENERGY STAR® Program Requirements
Product Specification for Central Air Conditioner
and Heat Pump Equipment

Eligibility Criteria
Version 6.1

Table 3: Energy-Efficiency Criteria for Certified Residential Cold Climate Heat Pumps

Product Type	SEER2	HSPF2
HP Split Systems (Non-Ducted)	≥ 15.2	≥ 8.5
HP Split Systems (Ducted)	≥ 15.2	≥ 8.1
HP Single Package Equipment ¹	≥ 15.2	≥ 8.1

- ¹. Excludes gas/electric package heat pumps, which are not eligible for the Cold Climate designation.

Examples

Successful NYS ASHP Projects

Examples

Successful NYS ASHP Projects

Dual Fuel Case Study

- Most dual fuel systems decide what fuel to use based on a static switchover temperature.
- Newport's case study tests a more advanced control scheme.
 - Monitors outdoor temperature, heat pump efficiency based on that temperature, and price of electricity at that moment. (Time-varying electric rates are used for load balancing throughout a utility's service area.)
 - Calculates an overall economic efficiency metric to compare with the economic efficiency of the gas furnace. This allows the dual fuel system to choose the system with the highest efficiency per energy cost. System controls are based on **temperature and price of electricity**.

TEST SITE

2385 sq. ft, Single-family, 2-story colonial with basement and partial crawlspace

The home is weatherized so it does not have excessive heating loads which could undermine the heat pump. Insulation levels meet recent energy code levels. 3.5 ACH50 infiltration

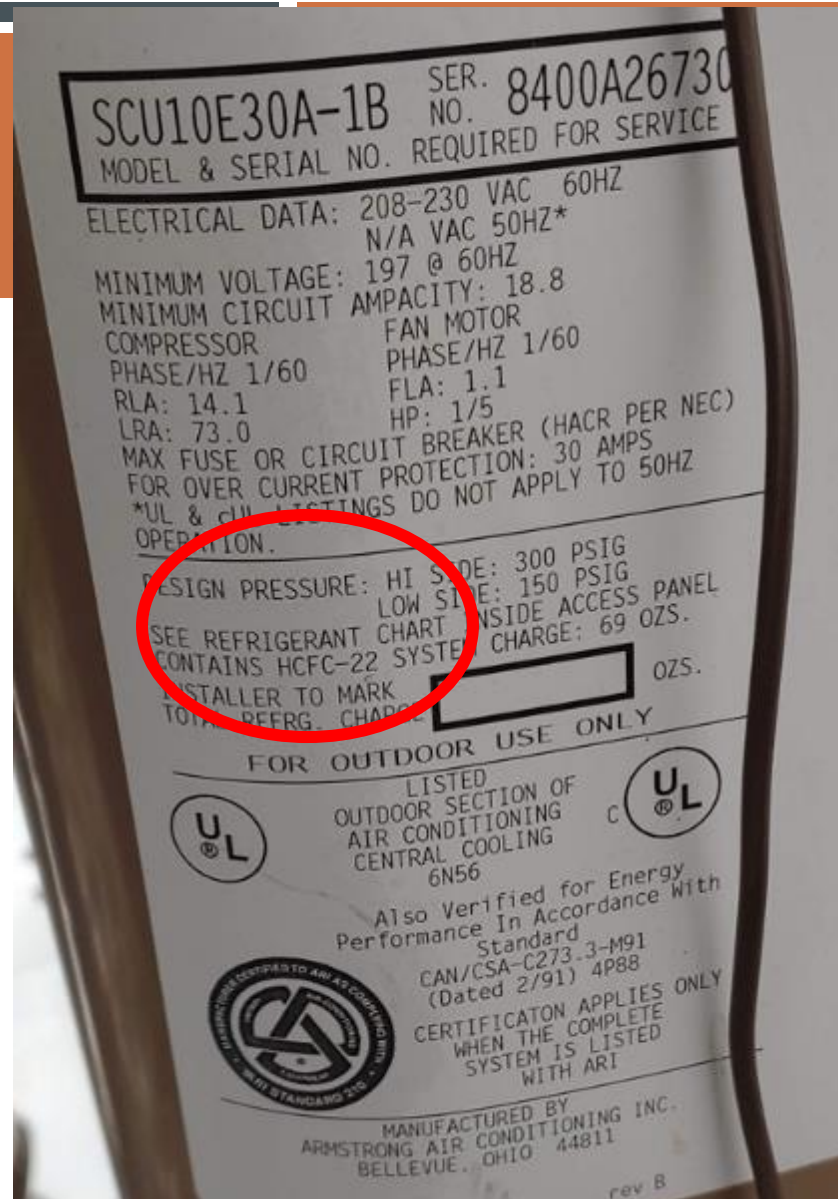
Location: Capital District of Upstate NY

Climate Zone 5A (6562 HDD, 5129 CDH, Design Winter Heating Temp 4°F, Albany, NY)

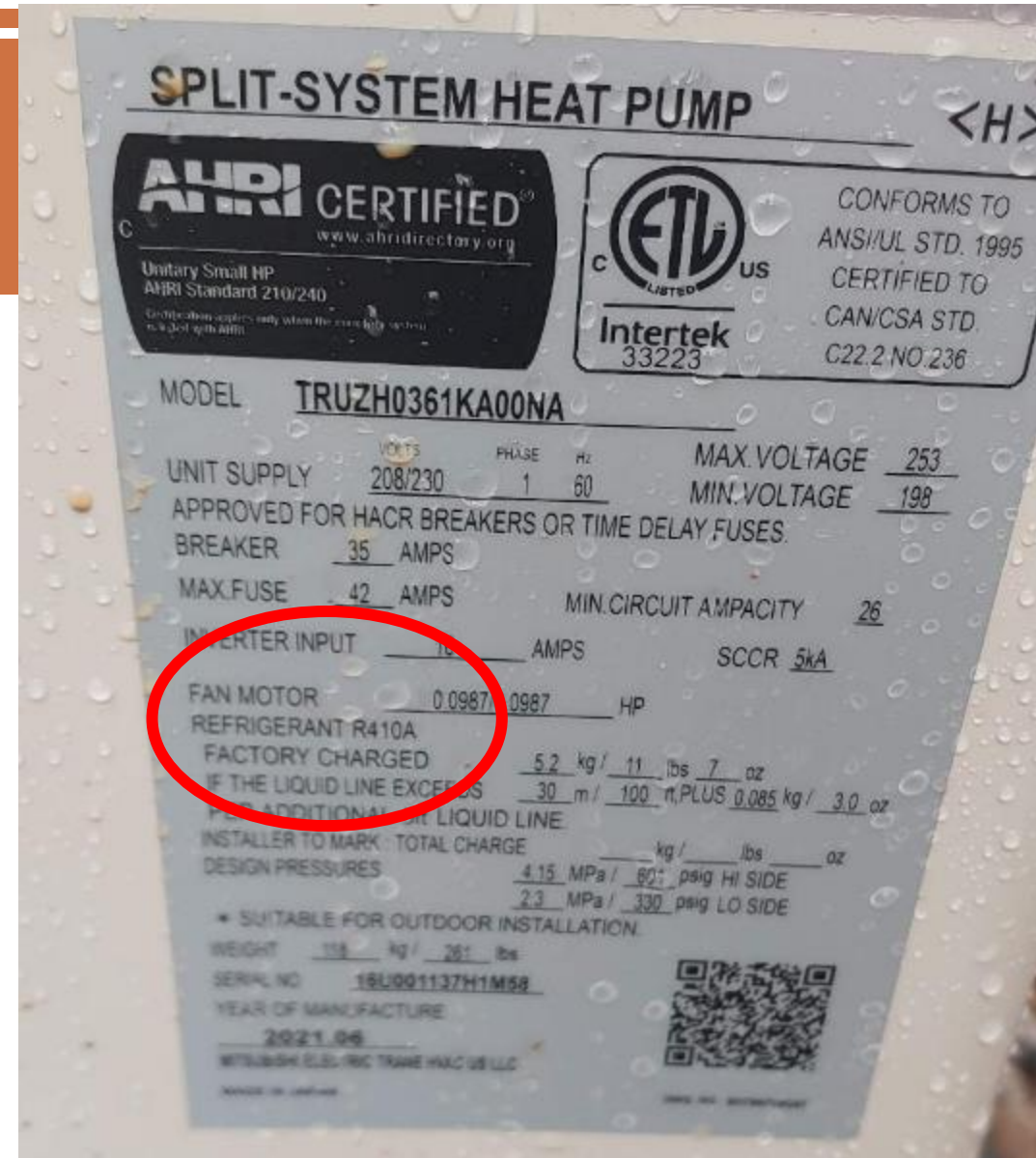
Home has a 2019-installed, 2-stage 96 AFUE gas furnace heating system. A/C unit is original, 20+ years old. Ready for retrofit.



Outdoor unit labels.



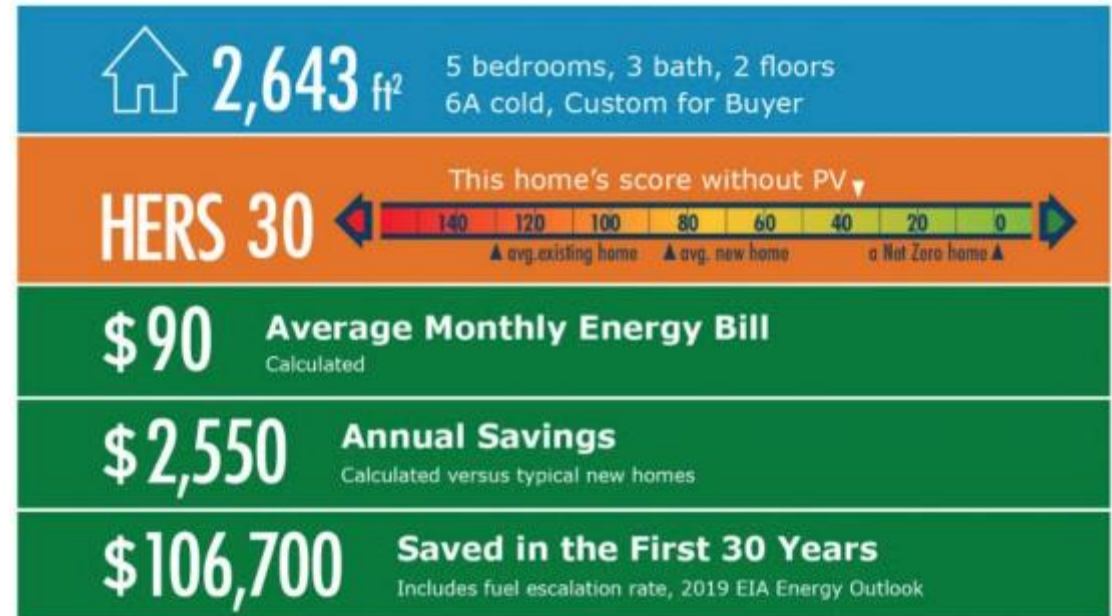
OLD



NEW

Examples

Successful NYS ASHP Projects



“[In] our old home we were paying about \$4,000 a year to heat it. Now we pay ... \$250.”



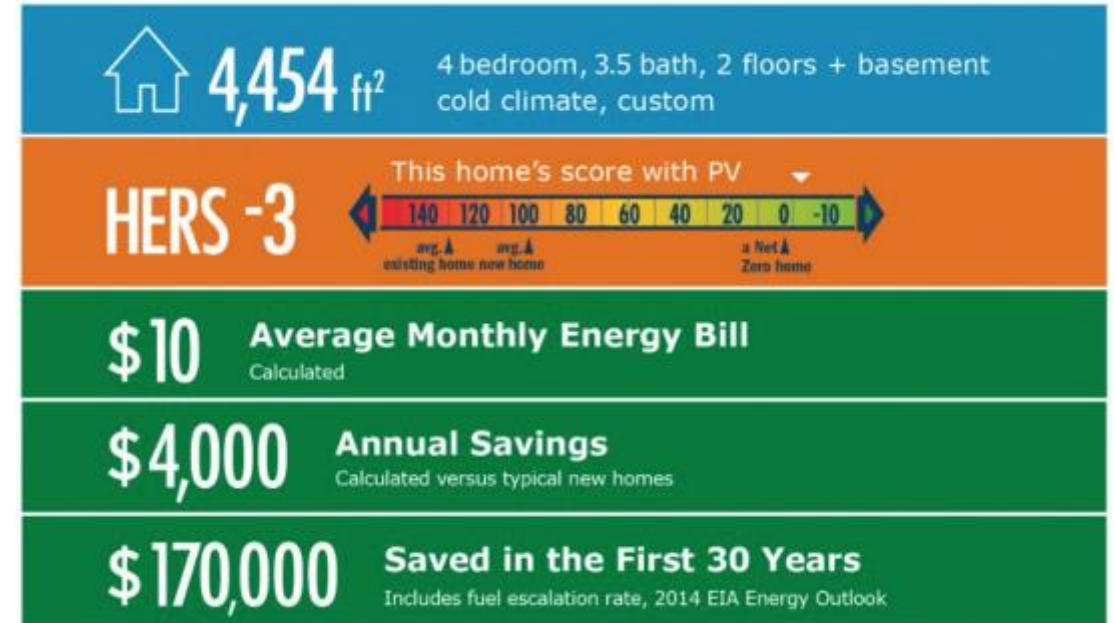
Simple Integrity

Cooperstown, NY
SimpleIntegrityLLC.com
Project: The Haven
Cooperstown, NY



Examples

Successful NYS ASHP Projects



"It is not often that the responsible thing to do for the greater good also turns out to offer immediate personal economic benefits."



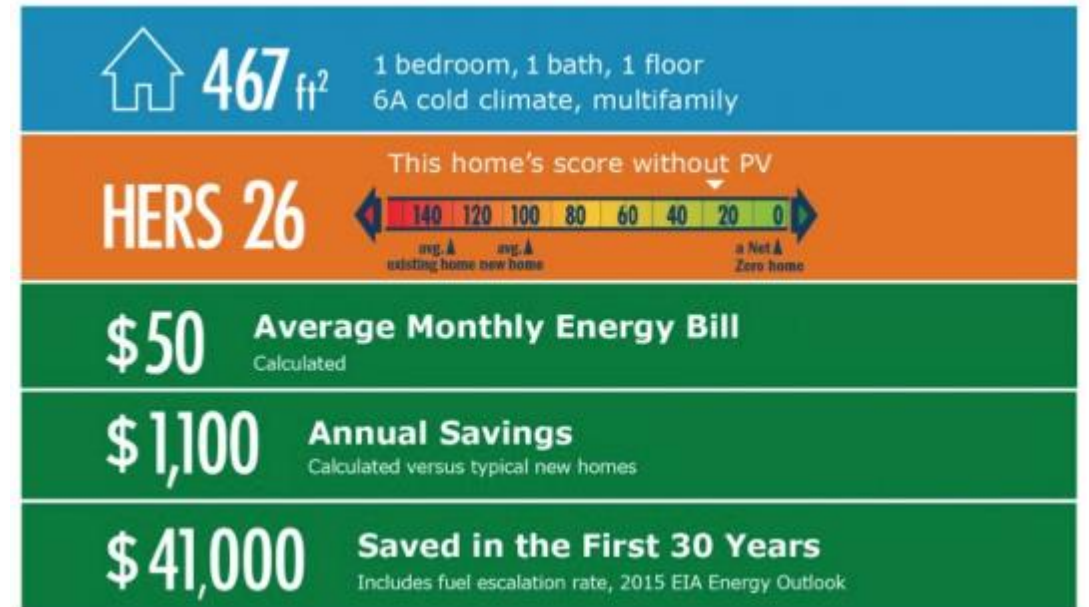
Greenhill Contracting

Esopus, NY
zeronetnow.com
Project: Green Acres #20



Examples

Successful NYS ASHP Projects



AquaZephyr

Ithaca, NY
ecovillageithaca.org
Project: Tree at EcoVillage



"In most cases, we find building to zero net energy ready levels is not a significant added cost."

Examples

Successful NYS ASHP Projects



Examples

Successful NYS ASHP Projects



"It's the most comfortable home I've ever lived in."

- Homeowners



Under the Sun Building and Remodeling

Greenwich, NY
underthesunbuildgreen.com
Project: Easton Carriage House
Schaghticoke, NY



RESOURCES

Building America Solution Center

Zero Energy Ready Homes

Net Zero Homes

Newport Partners www.newportpartnersllc.com

Newport Ventures www.newportventures.net





THANK YOU!

NEWPORT VENTURES

22 JAY STREET, SCHENECTADY, NY 12305

(518) 377-9410

WEBSITE: WWW.NEWPORTVENTURES.NET

EMAIL: MEVANS@NEWPORTVENTURES.NET